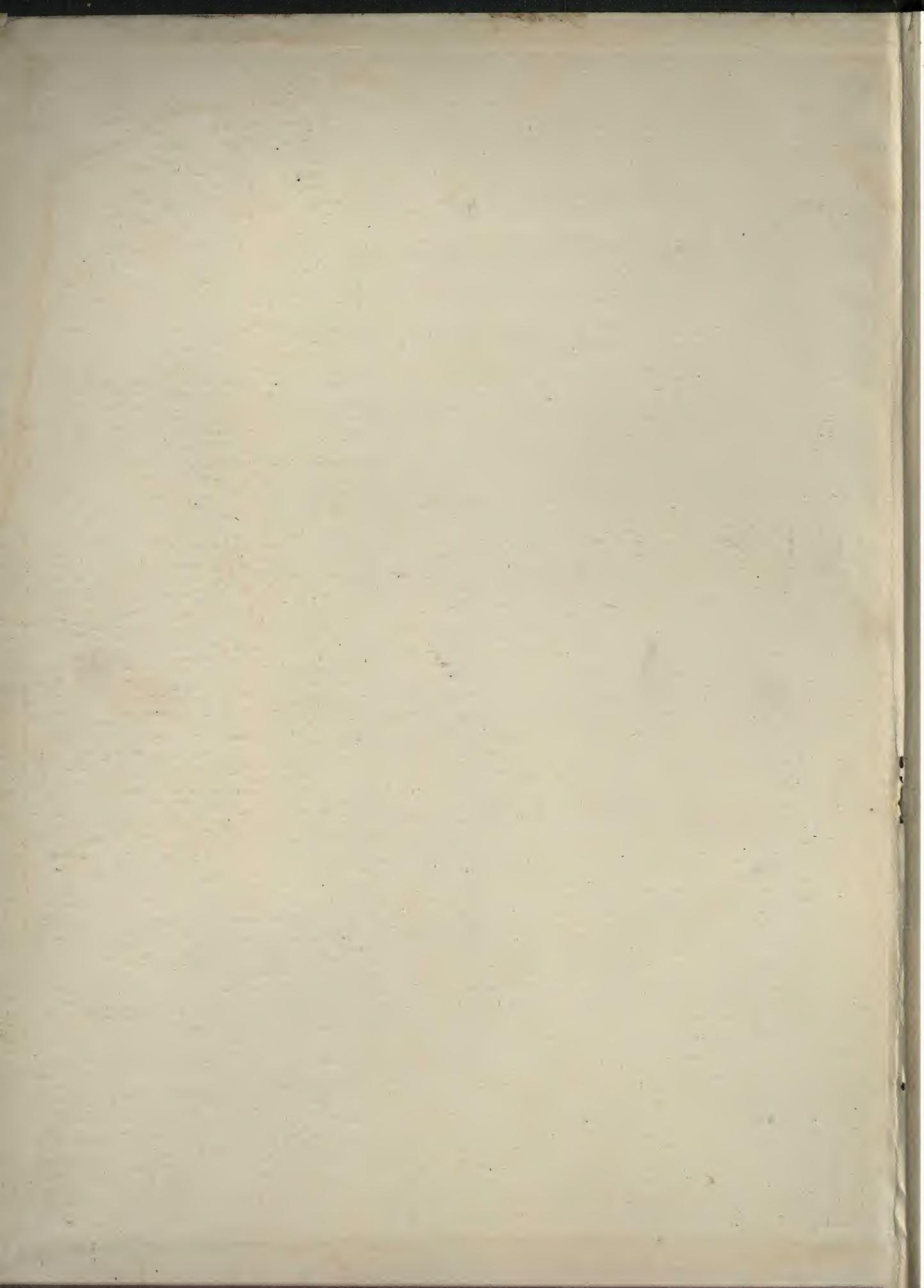


Occidental

STOVES
RANGES
HEATERS

No. 12

MANUFACTURED BY
STEIGER & KERR STOVE AND
FOUNDRY COMPANY
SAN FRANCISCO
U.S.A.



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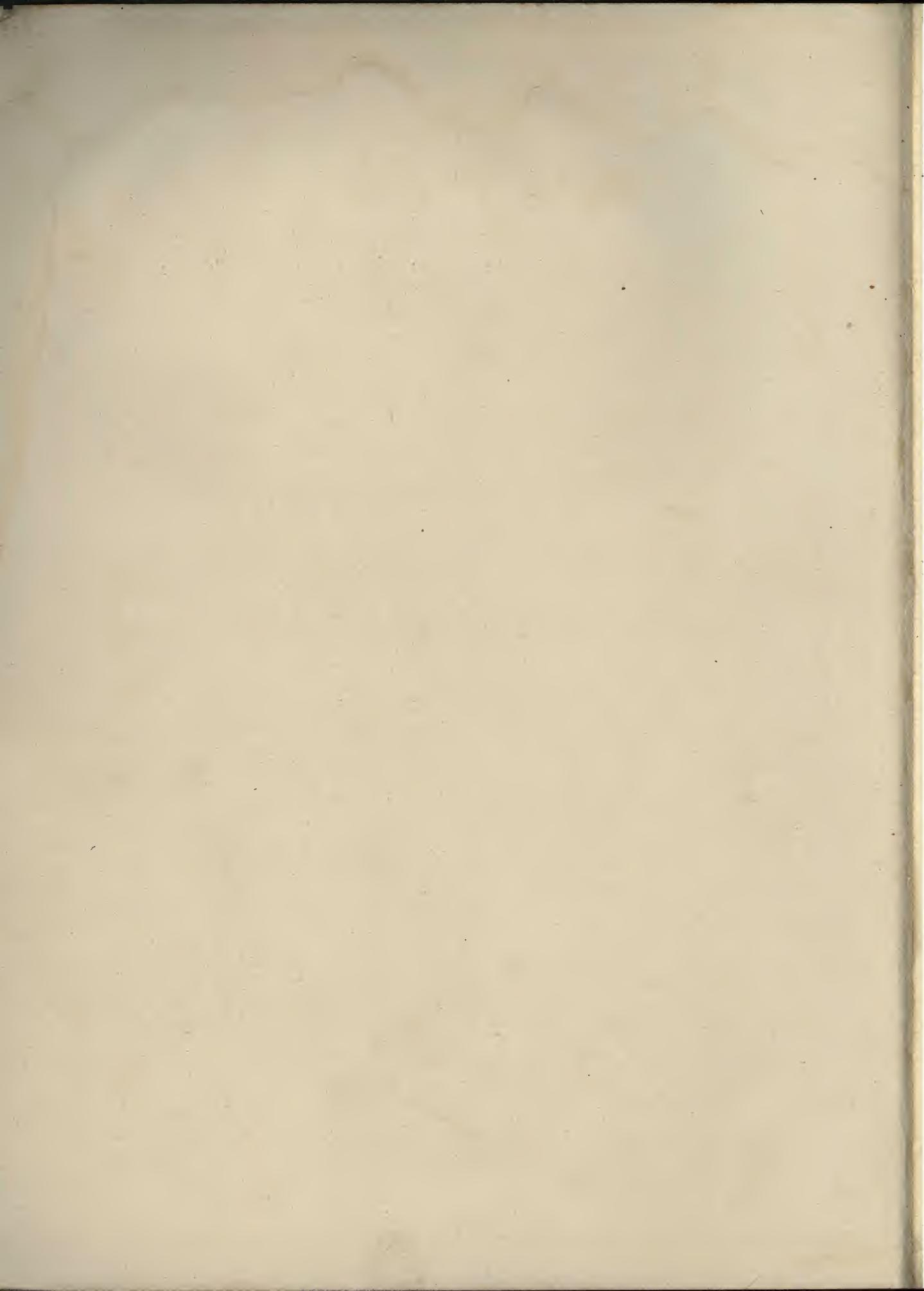
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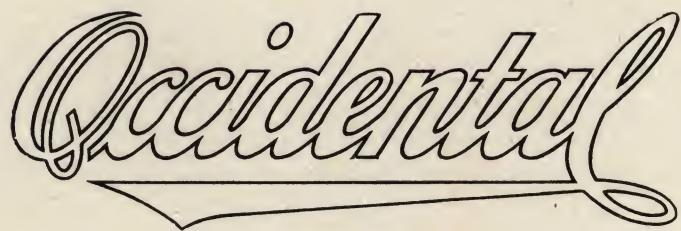
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From the collection of:

Mike Jackson, FAIA





THE STANDARDIZED LINE

STOVES
RANGES
HEATERS

STEIGER & KERR
STOVE AND FOUNDRY COMPANY
SAN FRANCISCO
U.S.A

Steiger &
Kerr
Stove and
Foundry
Company

PRINTED BY TAYLOR & TAYLOR
ENGRAVINGS BY ACME ENGRAVING CO.
SAN FRANCISCO

A STEP FORWARD



CCIDENTAL" Stoves and Ranges have been widely and favorably known throughout the trade for many years past, so they need no introduction to either the merchant or user. However, in presenting this catalog for your favorable consideration, we wish to bring home in a most forcible manner these vital facts:

This is an age of standardization. We see it in every activity, whether it be manufacturing or commercial, and the one who standardizes his product makes for success.

With this end in view we have during the past two years developed a new line of goods in its entirety which is standardized throughout, all parts where practicable being interchangeable one with the other. This has been accomplished through untiring effort and at a considerable outlay of capital; but with the untold advantages that accrue to both merchant and user by reason of all component parts of a line being standardized, the result is obvious. For instance, in the matter of repairs, where one grate, one cover, one short center, etc., applies to an entire line, whether it be a range, stove or heater, one can appreciate at a glance how this will facilitate and simplify the repair question.

Our new line of stoves, ranges and heaters has embodied in its construction every known up-to-date idea of the most competent designers, the patterns and equipment being all designed and made in well-known stove-manufacturing centers, where every facility is at hand for producing a finished, active and salable product.

We have dispensed with all former patterns and in the future will confine our efforts to the production of a standardized line which stands second to none for grace in design and perfection in finish.

At this opportunity it would be ungracious on our part not to express our appreciation to those who have so loyally supported us in the past in recognition of such services as we have been able to render. It is, therefore, with a feeling of entire confidence that we enter on this our latest endeavor to create for ourselves and friends a new interest, a new development in a line of activity which will certainly result in untold satisfaction to all parties concerned. Finally, we wish to impress upon our patrons that our selling prices are based on known factors of cost, and shall always be consistent with influencing conditions as applying to cost of both labor and materials. Possibly they may not always be at the lowest ebb, but shall invariably be in line with the character and quality of the product offered.



DESCRIPTION "OCCIDENTAL" STEEL RANGES SERIES K-L-M-N

- 1—**TOP:** The top frame is built in four sections to prevent warping and receive three interlocking panel sections, which in turn receive the covers and centers.
- 2—**BROILER:** The left-hand panel section can be raised and held at any desired height, permitting of broiling or replenishing the fire without removing covers or centers.
- 3—**PIPE COLLAR:** The pipe and collar is located at the back of the warming closet and is removable at will. By this method the entire inside area of the closet can be utilized.
- 4—**DAMPER:** The damper is of the sliding type, adjustable to suit varying draft conditions, and is easy of replacement.
- 5—**COVER AND CENTERS:** All are heavily reinforced to prevent warping or cracking.
- 6—**ANTI-SCORCH RING COVER:** One anti-scorch sectional ring cover is furnished, and its construction is such as to allow a free circulation of air between the cooking utensil and cover, preventing the burning or scorching of foods.
- 7—**FIRE BOX:** The fire box is shallow, yet wide, and is admirably adapted for burning either wood or coal.
- 8—**WOOD EXTENSION:** Where wood is used as a fuel, the extension at the rear end of the fire box permits of an extra long stick being inserted.
- 9—**HOT BLAST FIRE BACK:** The fire back is in three interlocking sections which are aerated by means of air ports located at the top. This permits of air currents entering the draft door and passing up through air channels at the rear of the fire back and finally exhausting themselves into the fire box.
- 10—**LININGS:** Extra heavy, reinforced. Can be removed without disturbing water coil.
- 11—**DUPLEX GRATES:** The combination coal and wood duplex grate sections are carried on interlocking brackets which are securely bolted to the body. By simply turning a catch the grates can be removed without disturbing either coil or linings.
- 12—**ASH CHUTES:** The fire box is provided with ash chutes for deflecting ashes directly into the ash pan.
- 13—**ASH PAN:** Heavy Armco iron, bailed and of large capacity.
- 14—**WATER COIL:** The water coil is made of three-quarter-inch pipe, with two coils inset in the front lining and two in the fire back, with the return brought inside of the wood extension.
- 15—**OVENS:** The ovens are all twelve inches high and are made of heavy Armco iron. The bottom is in two sections, double seamed, electrically welded to prevent warping. The side walls are reinforced by two electrically welded channel sections.
- 16—**CVEN TOP BRACE:** The oven top is braced with a cast-iron tee section, which extends its full length and also acts as a support for the top panel sections.
- 17—**FLUES:** Box or sheet flues have been adopted as standard construction by reason of their large carrying capacity, which insures perfect operation. All side walls are lined with asbestos and steel to assure long life and durability.
- 18—**FLUE BOX:** The flue box is made of one-piece, heavy cast-iron, air-tight asbestos packed joint to body.



Steiger &
Kerr
Stove and
Foundry
Company

DESCRIPTION “OCCIDENTAL” STEEL RANGES SERIES K-L-M-N

19—OVEN DOOR: Spring balance cast-iron oven door frame with the bolts tapped inside, presenting a smooth exterior finish.

20—PORCELAIN DOOR PANEL: The oven door frame is fitted with a non-rustable white porcelain cushion panel, sanitary and cleanly.

21—SPRING BOX: By simply releasing a catch the spring box cover can be removed should occasion arise to replace the balancing spring.

22—OVEN SLIDE: Non-breakable, electrically welded oven slide.

23—DRAFT DOOR: Of large carrying capacity, located directly below duplex grate.

24—FIRE DOOR: Extra wide fire door with heavy cast iron inner lining.

25—SANITARY BASES: Are provided with certain types and are recommended as being the most satisfactory.

26—BODY: The body is made of heavy polished Armico iron, double lined throughout with asbestos and steel, absolutely dependable for durability and long life.

27—THERMOMETER: The thermometer indicates the exact temperature in oven at all times and is of the very best construction.

28—RESERVOIRS: Ranges in eighteen-inch size are fitted with reservoirs which are well and substantially made. The reservoir tops are finished in black enamel to prevent rusting, while the reservoir tank is made of cast iron and is white porcelain enamel lined.

29—NICKEL: A heavy backing of duplex copper is first applied to all nickel parts, then they are nickel plated, burnished and finished.

30—FINISH: All exterior castings are finished in black enamel, which is baked on to the surfaces rendering them impervious to moisture, and are absolutely sanitary and clean. This is a crowning feature and one which will be appreciated without argument.

Steiger &
Kerr
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Foundry
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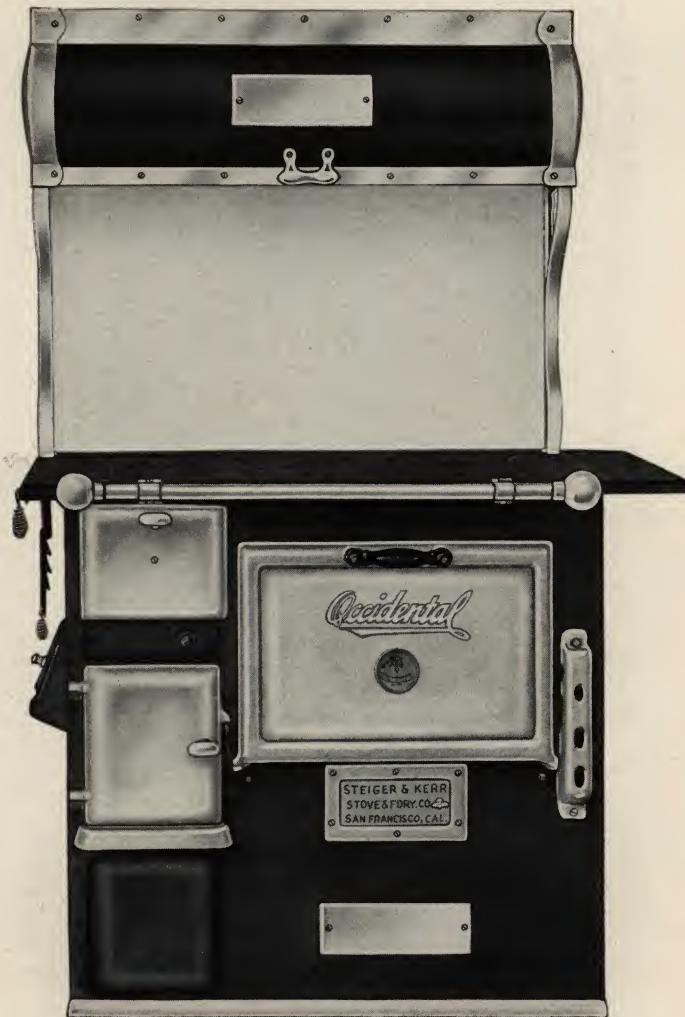
“OCCIDENTAL”

Series L-S Style One Wood or Coal

No.	Covers	Length Wood	Size of Oven (inches)			Size Main Top	Code	Weight
		23 in.	Width	Depth	Height			
12-16	6-8 in.	23 in.	16	18	12	23 x 33 in.	Leer	285 lbs.
12-18	6-8 in.	23 in.	18	18	12	23 x 35 in.	Lay	295 lbs.
12-20	6-8 in.	23 in.	20	18	12	23 x 37 in.	Leck	305 lbs.

Ocidental

Steiger &
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“OCCIDENTAL”

Series K-S Style One Wood or Coal

No.	Covers	Length Wood	Size of Oven (inches)			Size Main Top	Code	Weight
			Width	Depth	Height			
12-16	6-8 in.	23 in.	16	18	12	23 x 33 in.	Kite	275 lbs.
12-18	6-8 in.	23 in.	18	18	12	23 x 35 in.	Kate	285 lbs.
12-20	6-8 in.	23 in.	20	18	12	23 x 37 in.	Kit	295 lbs.

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“OCCIDENTAL”

Series N-S Style One Wood or Coal

No.	Covers	Length Wood	Size of Oven (inches)			Size Main Top	Code	Weight
12-16	6-8 in.	23 in.	16	18	12	23 x 33 in.	Naw	285 lbs.
12-18	6-8 in.	23 in.	18	18	12	23 x 35 in.	Night	295 lbs.
12-20	6-8 in.	23 in.	20	18	12	23 x 37 in.	Nate	305 lbs.

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“OCCIDENTAL”

Series M-S Style One Wood or Coal

No.	Covers	Length Wood	Size of Oven (inches)			Size Main Top	Code	Weight
12-16	6-8 in.	23 in.	16	18	12	23 x 33 in.	Ma	275 lbs.
12-18	6-8 in.	23 in.	18	18	12	23 x 35 in.	May	285 lbs.
12-20	6-8 in.	23 in.	20	18	12	23 x 37 in.	Mar	295 lbs.

"OCCIDENTAL" SERIES O-S

In this series a new type of construction carries Occidental Quality to higher standards of excellence, and by concentrating on one size only and likewise making slight structural changes, we are able to produce a dependable range at a very moderate price. In the essential features it differs but little from the other series as already described, and the principle of standardization has been adhered to throughout with the view of making all parts interchangeable wherever possible.

DESCRIPTION – SERIES O-S

TOP: Extra heavy; sectional to prevent warping.

PIPE COLLAR: Removable; located at back of warming closet.

DAMPER: Sliding type; adjustable to varying draft conditions.

COVERS AND CENTERS: All heavily reinforced to prevent warping.

ANTI-SCORCH RING COVER: Prevents burning or scorching of foods.

FIRE BOX: Shallow and wide, suitable for either wood or coal.

WOOD EXTENSION: Permits of extra long wood being burned.

FIRE BACK: Heavy cast iron; sectional; hot-blast principle applied.

LININGS: Cast iron; can be removed without disturbing water coils.

DUPLEX GRATES: Convertible for burning either wood or coal.

ASH CHUTES: Deflect ashes into ash pan.

WATER COIL: Three-quarter-inch pipe with return inside of wood extension.

OVENS: Full twelve inches in height, large and roomy; Armco iron.

OVEN TOP BRACE: Prevents warping.

FLUES: Full sheet flue draws under light draft.

FLUE BOX: Heavy Armco iron, finished in black enamel.

OVEN DOOR: Cast iron frame, spring balanced.

SPRING BOX: Can be removed by releasing cover catch.

OVEN SLIDE: Non-breakable, electrically welded.

DRAFT DOOR: Of large capacity.

FIRE DOOR: Extra wide, heavy cast iron inner lining.

BODY: Heavy polished Armco iron, double lined with asbestos.

RESERVOIR: Cast iron housing, cast iron enameled reservoir.

NICKEL: Backing of duplex copper, nickel plated and burnished.

FINISH: All exterior castings finished in black enamel, sanitary, clean. No blackening necessary.

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“OCCIDENTAL”

Series O-S Style One Wood or Coal

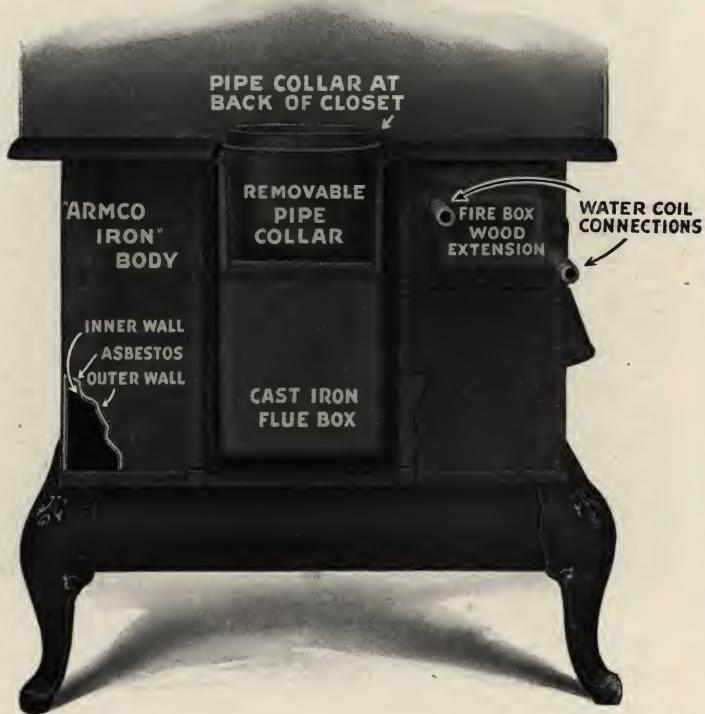
No.	Covers	Length Wood 23 in.	Size of Oven (inches)			Size Main Top 23 x 25 in.	Code Osco	Weight 290 lbs.
12-18	6-8 in.		Width 18	Depth 18	Height 12			

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"OCCIDENTAL" STEEL RANGES

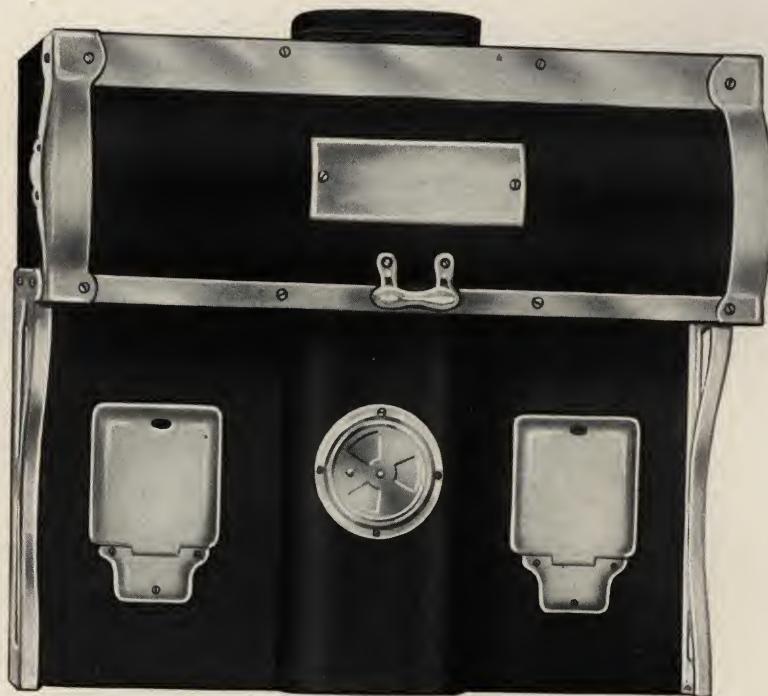
Detail of Construction—Front View



"OCCIDENTAL" STEEL RANGES

Detail of Construction – Back View

Occidental

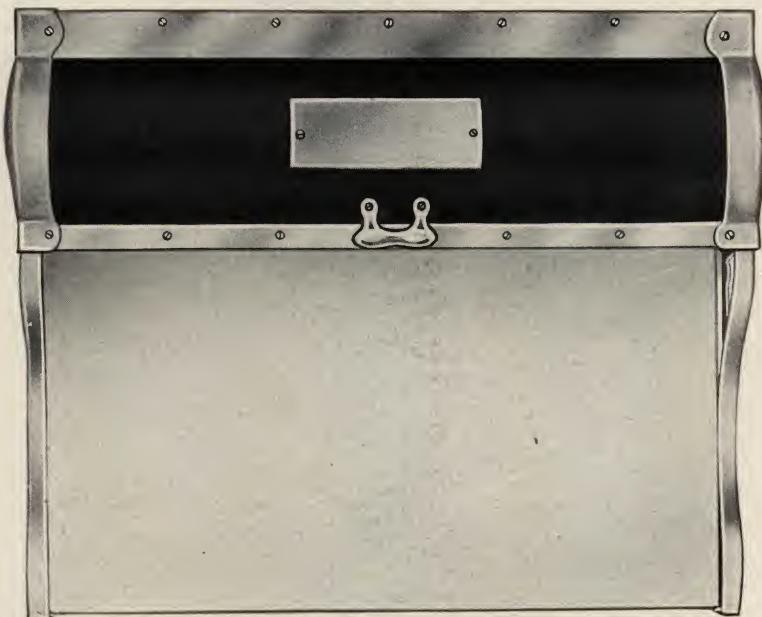


WARMING CLOSET

Style One With T. Stands

NOTE—Warming Closets can be had for any of our stoves and ranges and will always be furnished in Style-1, as shown above, unless otherwise specified, as splasher backs are considered an extra and will be charged for as such.

When ordering be sure to specify the style, also serial letters and number of stove or range for which closet is wanted.



WARMING CLOSET

Style Two With White Porcelain Splasher Back

NOTE—When ordering closets with splasher backs be sure to so specify, giving style of closet wanted.

"OCCIDENTAL" GAS ATTACHMENT

This is a convenient appliance that may be attached to any of our steel or cast ranges in place of the top end shelf. The tops are large, offering ample cooking surface, and are fitted with loose gratings. The needle valves are standard and the burners carry air mixers adjustable to any gas pressure.



SERIES TWO-THREE

No.	No. Burners	Size Top	Code	Weight
2	2	21 x 13 in.	Gee	15
3	3	25 x 13 in.	Ger	20

NOTE—Always specify size and series of range for which gas attachment is wanted.

RESERVOIR

Reservoirs are applicable to 18-inch cast and steel ranges, only. The housings are made of cast iron. The covers are enameled to prevent rusting through water condensing on the underside and contaminating the contents of the reservoir. The reservoir tank is made of cast iron and lined on the inside with white porcelain enamel.



SERIES I

RESERVOIR

No.	Gallons Capacity	Size Main Top	Code	Weight
1	5	24 x 11 in.	Res	75

NOTE—Always specify size and series of range for which reservoir is wanted.

"OCCIDENTAL" SERIES A-B

Something You Should Know



HIS series presents exceptional value to the discriminating buyer who appreciates a piece of goods possessing all the attractive features embodied in the steel range and yet none of the disadvantages peculiar to this type. We would call your particular attention to the fact that the "OCCIDENTAL" in series "A & B," is made of cast iron throughout, insuring long life and durability. The oyens are all of full size and 12 inches in height, while the tops are large and roomy, affording ample cooking surface.

They are made in three sizes and two styles so as to meet every requirement, and have incorporated in their construction every known feature which might add to their convenience or utility, foremost of which is the BROILER ATTACHMENT, by means of which the front top panel section can be lifted and held at any desired height, permitting of broiling or replenishing the fire without removing either covers or centers.

The Sectional Hot Blast Fire Back is another added attraction, possessing true merit.

The Hot Blast principle is applied to the fire back by providing it with air channels or ports through which the air is taken in at the bottom and exhausted at the top directly over the burning fuel. The fresh supply of oxygen combining with the unburnt gases creates a more perfect combustion, resulting in a considerable saving in fuel consumption.

The method of applying the combination coal and wood duplex grate is one worthy of your consideration. Ordinarily, in order to replace the duplex grates both coil and linings have to be removed. The arrangement of our duplex grate is such that by simply releasing a catch the two sections can be replaced without disturbing either coil or linings.

The clean-out door is conveniently placed at the front, directly below the oven door, permitting of easy access to all portions of the bottom flue for removing either ashes or soot.

By special arrangement the oyen slide is provided with several sets of runs, one of which is located directly beneath the top oven plate. When the slide is in this position it acts as a toaster and will be found most practicable for this purpose. These points as enumerated are but a few of the more essential ones and for the entire detail see the complete description on the following page.

Bear in mind, however, that the materials and workmanship embodied in this line are of the very highest standard, and, furthermore, in conformity with our plan of "standardization," all parts are made interchangeable, so as to facilitate the question of obtaining repairs.

DESCRIPTION "OCCIDENTAL" - SERIES A-B

TOP: Is built in sections to prevent warping.

BROILER: The left top is made with a panel section, which can be raised and held at any desired height, permitting of broiling or replenishing the fire without removing either covers or centers.

PIPE COLLAR: The pipe collar is removable and is offset from the main top. This affords more available top cooking surface; and, further, the pipe not extending up through the closet permits of the entire inside area of the closet being utilized.

DAMPER: Sliding adjustable damper to suit varying draft conditions and is easy to replace.

COVERS AND CENTERS: All heavily reinforced, prevents cracking or warping.

ANTI-SCORCH COVER: One air-circulating, anti-scorch cover is furnished.

FIRE BOX: Shallow and wide, adapted for burning either wood or coal.

WOOD EXTENSION: An extension at the end of the fire box permits of an extra long stick being used.

HOT BLAST FIRE BACK: The fire back is in three sections to facilitate repairs, the hot-blast principle being applied as a means of conserving fuel.

LININGS: Extra heavy, reinforced. Can be removed without disturbing water coil.

DUPLEX GRATES: The combination duplex grates are interchangeable for either wood or coal and can be removed without disturbing either coil or linings by simply turning a catch.

ASH CHUTES: Are provided for deflecting the ashes directly into the pan.

ASH PANS: Heavy Armco iron bailed and of large capacity.

WATER COIL: Is made of three-quarter inch pipe. Two coils inset in the front lining and two in the fire back, with the return brought inside of the wood extension.

OVENS: Are of full measurement according to size and are twelve inches in height.

FLUES: Sheet flue construction has been adopted on account of its large carrying capacity, which insures perfect operation.

BOTTOM FLUE CLEAN-OUT: The bottom flue clean-out is located in front, beneath the oven door, convenient and easy of access.

OVEN DOOR: Series A is fitted with a swing door, while the B series is equipped with a spring-balanced, drop-oven door with all bolts tapped to the inside, presenting a smooth exterior surface.

PORCELAIN DOOR PANEL: The oven door frame of the B series is fitted with a non-rustable white porcelain cushion panel, sanitary and clean.

OVEN SLIDE: Non-breakable, electrically welded, and can be used as a toaster when placed on the upper sets of runs within the oven.

DRAFT DOOR: Of extra large carrying capacity, located directly beneath the duplex grate.

FIRE DOOR: Extra wide, roomy fire door.

THERMOMETERS: Are of the best construction and indicate the exact heat within the oven.

RESERVOIRS: Reservoirs are furnished with the eighteen-inch size only. The tops are finished in black enamel to prevent rusting, while the tank is made of cast iron and is lined with white porcelain enamel.

NICKEL PARTS: Are all made to lift off; are first finished in duplex copper, nickel plated and then burnished.

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'OCCIDENTAL'

Series A-C Style One Wood or Coal

No.	Covers	Length			Size of Oven (inches)			Size Main Top	Code	Weight
		Wood	Width	Depth	Height					
12-16	6-8 in.	19 in.	16	18	12	25	x	31 in.	Axle	340 lbs.
12-18	6-8 in.	19 in.	18	18	12	25	x	33 in.	Ax	350 lbs.
12-20	6-8 in.	19 in.	20	18	12	25	x	35 in.	Ake	360 lbs.

Occidental

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Company



“OCCIDENTAL”

Series A-C Style Two Wood or Coal

No.	Covers	Length Wood	Size of Oven (inches)			Size Main Top	Code	Weight
12-16	6-8 in.	19 in.	16	18	12	25 x 31 in.	Ace	300 lbs.
12-18	6-8 in.	19 in.	18	18	12	25 x 33 in.	Ash	310 lbs.
12-20	6-8 in.	19 in.	20	18	12	25 x 35 in.	Ask	320 lbs.

Occidental



“OCCIDENTAL”

Series B-C Style One Wood or Coal

No.	Covers	Length Wood	Size of Oven (inches)			Size Main Top	Code	Weight
12-16	6-8 in.	19 in.	16	18	12	25 x 31 in.	Bear	340 lbs.
12-18	6-8 in.	19 in.	18	18	12	25 x 33 in.	Bate	350 lbs.
12-20	6-8 in.	19 in.	20	18	12	25 x 35 in.	Beat	360 lbs.

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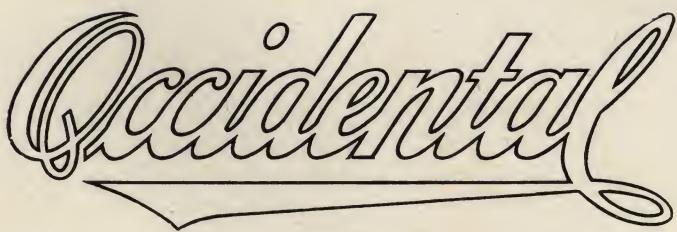
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A STEP FORWARD



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This is an age of standardization. We see it in every activity, whether it be manufacturing or commercial, and the one who standardizes his product makes for success.

With this end in view we have during the past two years developed a new line of goods in its entirety which is standardized throughout, all parts where practicable being interchangeable one with the other. This has been accomplished through untiring effort and at a considerable outlay of capital; but with the untold advantages that accrue to both merchant and user by reason of all component parts of a line being standardized, the result is obvious. For instance, in the matter of repairs, where one grate, one cover, one short center, etc., applies to an entire line, whether it be a range, stove or heater, one can appreciate at a glance how this will facilitate and simplify the repair question.

Our new line of stoves, ranges and heaters has embodied in its construction every known up-to-date idea of the most competent designers, the patterns and equipment being all designed and made in well-known stove-manufacturing centers, where every facility is at hand for producing a finished, active and salable product.

We have dispensed with all former patterns and in the future will confine our efforts to the production of a standardized line which stands second to none for grace in design and perfection in finish.

At this opportunity it would be ungracious on our part not to express our appreciation to those who have so loyally supported us in the past in recognition of such services as we have been able to render. It is, therefore, with a feeling of entire confidence that we enter on this our latest endeavor to create for ourselves and friends a new interest, a new development in a line of activity which will certainly result in untold satisfaction to all parties concerned. Finally, we wish to impress upon our patrons that our selling prices are based on known factors of cost, and shall always be consistent with influencing conditions as applying to cost of both labor and materials. Possibly they may not always be at the lowest ebb, but shall invariably be in line with the character and quality of the product offered.

DESCRIPTION
“OCCIDENTAL” STEEL RANGES
SERIES K-L-M-N

1—**TOP:** The top frame is built in four sections to prevent warping and receive three interlocking panel sections, which in turn receive the covers and centers.

2—**BROILER:** The left-hand panel section can be raised and held at any desired height, permitting of broiling or replenishing the fire without removing covers or centers.

3—**PIPE COLLAR:** The pipe and collar is located at the back of the warming closet and is removable at will. By this method the entire inside area of the closet can be utilized.

4—**DAMPER:** The damper is of the sliding type, adjustable to suit varying draft conditions, and is easy of replacement.

5—**COVER AND CENTERS:** All are heavily reinforced to prevent warping or cracking.

6—**ANTI-SCORCH RING COVER:** One anti-scorch sectional ring cover is furnished, and its construction is such as to allow a free circulation of air between the cooking utensil and cover, preventing the burning or scorching of foods.

7—**FIRE BOX:** The fire box is shallow, yet wide, and is admirably adapted for burning either wood or coal.

8—**WOOD EXTENSION:** Where wood is used as a fuel, the extension at the rear end of the fire box permits of an extra long stick being inserted.

9—**HOT BLAST FIRE BACK:** The fire back is in three interlocking sections which are aerated by means of air ports located at the top. This permits of air currents entering the draft door and passing up through air channels at the rear of the fire back and finally exhausting themselves into the fire box.

10—**LININGS:** Extra heavy, reinforced. Can be removed without disturbing water coil.

11—**DUPLEX GRATES:** The combination coal and wood duplex grate sections are carried on interlocking brackets which are securely bolted to the body. By simply turning a catch the grates can be removed without disturbing either coil or linings.

12—**ASH CHUTES:** The fire box is provided with ash chutes for deflecting ashes directly into the ash pan.

13—**ASH PAN:** Heavy Armco iron, bailed and of large capacity.

14—**WATER COIL:** The water coil is made of three-quarter-inch pipe, with two coils inset in the front lining and two in the fire back, with the return brought inside of the wood extension.

15—**OVENs:** The ovens are all twelve inches high and are made of heavy Armco iron. The bottom is in two sections, double seamed, electrically welded to prevent warping. The side walls are reinforced by two electrically welded channel sections.

16—**OVEN TOP BRACE:** The oven top is braced with a cast-iron tee section, which extends its full length and also acts as a support for the top panel sections.

17—**FLUES:** Box or sheet flues have been adopted as standard construction by reason of their large carrying capacity, which insures perfect operation. All side walls are lined with asbestos and steel to assure long life and durability.

18—**FLUE BOX:** The flue box is made of one-piece, heavy cast-iron, air-tight asbestos packed joint to body.



Steiger &
Kerr
Stove and
Foundry
Company

DESCRIPTION “OCCIDENTAL” STEEL RANGES SERIES K-L-M-N

19—OVEN DOOR: Spring balance cast-iron oven door frame with the bolts tapped inside, presenting a smooth exterior finish.

20—PORCELAIN DOOR PANEL: The oven door frame is fitted with a non-rustable white porcelain cushion panel, sanitary and cleanly.

21—SPRING BOX: By simply releasing a catch the spring box cover can be removed should occasion arise to replace the balancing spring.

22—OVEN SLIDE: Non-breakable, electrically welded oven slide.

23—DRAFT DOOR: Of large carrying capacity, located directly below duplex grate.

24—FIRE DOOR: Extra wide fire door with heavy cast iron inner lining.

25—SANITARY BASES: Are provided with certain types and are recommended as being the most satisfactory.

26—BODY: The body is made of heavy polished Armco iron, double lined throughout with asbestos and steel, absolutely dependable for durability and long life.

27—THERMOMETER: The thermometer indicates the exact temperature in oven at all times and is of the very best construction.

28—RESERVOIRS: Ranges in eighteen-inch size are fitted with reservoirs which are well and substantially made. The reservoir tops are finished in black enamel to prevent rusting, while the reservoir tank is made of cast iron and is white porcelain enamel lined.

29—NICKEL: A heavy backing of duplex copper is first applied to all nickel parts, then they are nickel plated, burnished and finished.

30—FINISH: All exterior castings are finished in black enamel, which is baked on to the surfaces rendering them impervious to moisture, and are absolutely sanitary and clean. This is a crowning feature and one which will be appreciated without argument.

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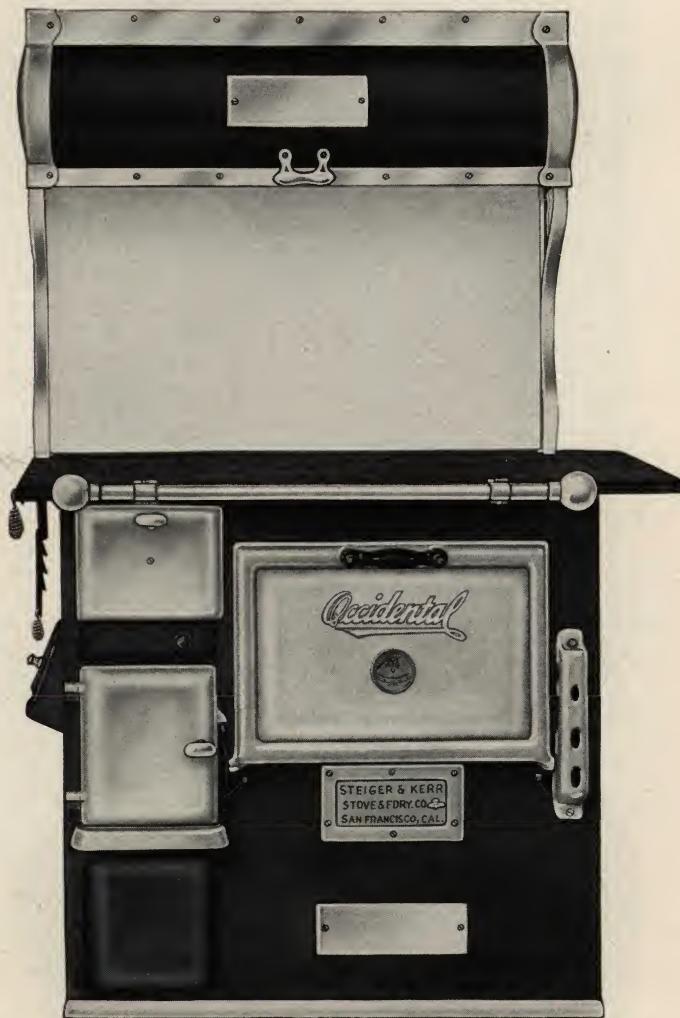
“OCCIDENTAL”

Series L-S Style One Wood or Coal

No.	Covers	Length Wood	Size of Oven (inches)			Size Main Top	Code	Weight
		Width	Depth	Height				
12-16	6-8 in.	23 in.	16	18	12	23 x 33 in.	Leer	285 lbs.
12-18	6-8 in.	23 in.	18	18	12	23 x 35 in.	Lay	295 lbs.
12-20	6-8 in.	23 in.	20	18	12	23 x 37 in.	Leck	305 lbs.

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“OCCIDENTAL”

Series K-S Style One Wood or Coal

No.	Covers	Length Wood	Size of Oven (inches)			Size Main Top	Code	Weight
12-16	6-8 in.	23 in.	16	18	12	23 x 33 in.	Kite	275 lbs.
12-18	6-8 in.	23 in.	18	18	12	23 x 35 in.	Kate	285 lbs.
12-20	6-8 in.	23 in.	20	18	12	23 x 37 in.	Kit	295 lbs.

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“OCCIDENTAL”

Series N-S Style One Wood or Coal

No.	Covers	Length Wood	Size of Oven (inches)			Size Main Top	Code	Weight
			Width	Depth	Height			
12-16	6-8 in.	23 in.	16	18	12	23 x 33 in.	Naw	285 lbs.
12-18	6-8 in.	23 in.	18	18	12	23 x 35 in.	Night	295 lbs.
12-20	6-8 in.	23 in.	20	18	12	23 x 37 in.	Nate	305 lbs.

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“OCCIDENTAL”

Series M-S Style One Wood or Coal

No.	Covers	Length Wood	Size of Oven (inches)			Size Main Top	Code	Weight
12-16	6-8 in.	23 in.	16	18	12	23 x 33 in.	Ma	275 lbs.
12-18	6-8 in.	23 in.	18	18	12	23 x 35 in.	May	285 lbs.
12-20	6-8 in.	23 in.	20	18	12	23 x 37 in.	Mar	295 lbs.

“OCCIDENTAL” SERIES O-S

In this series a new type of construction carries Occidental Quality to higher standards of excellence, and by concentrating on one size only and likewise making slight structural changes, we are able to produce a dependable range at a very moderate price. In the essential features it differs but little from the other series as already described, and the principle of standardization has been adhered to throughout with the view of making all parts interchangeable wherever possible.

DESCRIPTION – SERIES O-S

TOP: Extra heavy; sectional to prevent warping.

PIPE COLLAR: Removable; located at back of warming closet.

DAMPER: Sliding type; adjustable to varying draft conditions.

COVERS AND CENTERS: All heavily reinforced to prevent warping.

ANTI-SCORCH RING COVER: Prevents burning or scorching of foods.

FIRE BOX: Shallow and wide, suitable for either wood or coal.

WOOD EXTENSION: Permits of extra long wood being burned.

FIRE BACK: Heavy cast iron; sectional; hot-blast principle applied.

LININGS: Cast iron; can be removed without disturbing water coils.

DUPLEX GRATES: Convertible for burning either wood or coal.

ASH CHUTES: Deflect ashes into ash pan.

WATER COIL: Three-quarter-inch pipe with return inside of wood extension.

OVENS: Full twelve inches in height, large and roomy; Armco iron.

OVEN TOP BRACE: Prevents warping.

FLUES: Full sheet flue draws under light draft.

FLUE BOX: Heavy Armco iron, finished in black enamel.

OVEN DOOR: Cast iron frame, spring balanced.

SPRING BOX: Can be removed by releasing cover catch.

OVEN SLIDE: Non-breakable, electrically welded.

DRAFT DOOR: Of large capacity.

FIRE DOOR: Extra wide, heavy cast iron inner lining.

BODY: Heavy polished Armco iron, double lined with asbestos.

RESERVOIR: Cast iron housing, cast iron enameled reservoir.

NICKEL: Backing of duplex copper, nickel plated and burnished.

FINISH: All exterior castings finished in black enamel, sanitary, clean. No blackening necessary.

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“OCCIDENTAL”

Series O-S Style One Wood or Coal

No.	Covers	Length Wood	Size of Oven (inches)			Size Main Top	Code	Weight
12-18	6-8 in.	23 in.	18	18	12	23 x 25 in.	Oesco	290 lbs.



"OCCIDENTAL" STEEL RANGES

Detail of Construction—Front View

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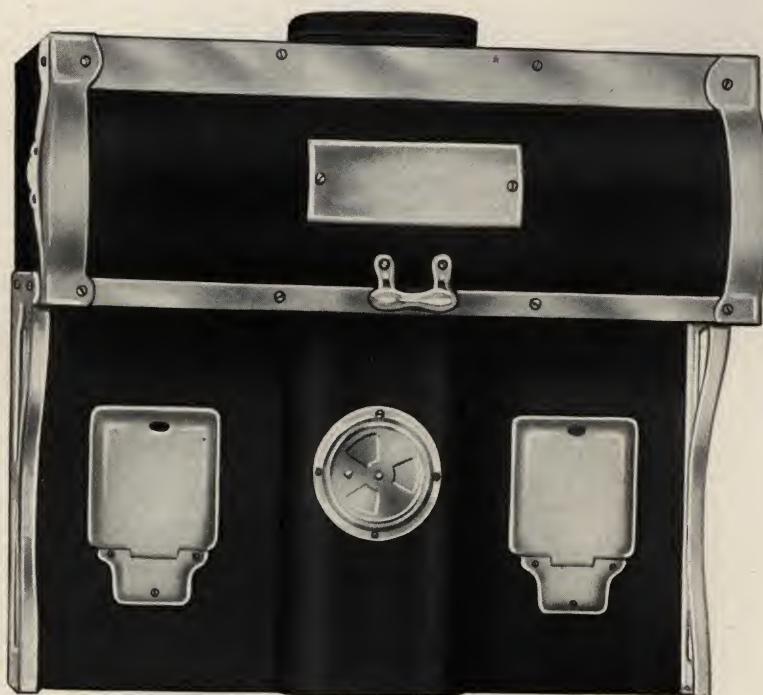


“OCCIDENTAL” STEEL RANGES

Detail of Construction – Back View

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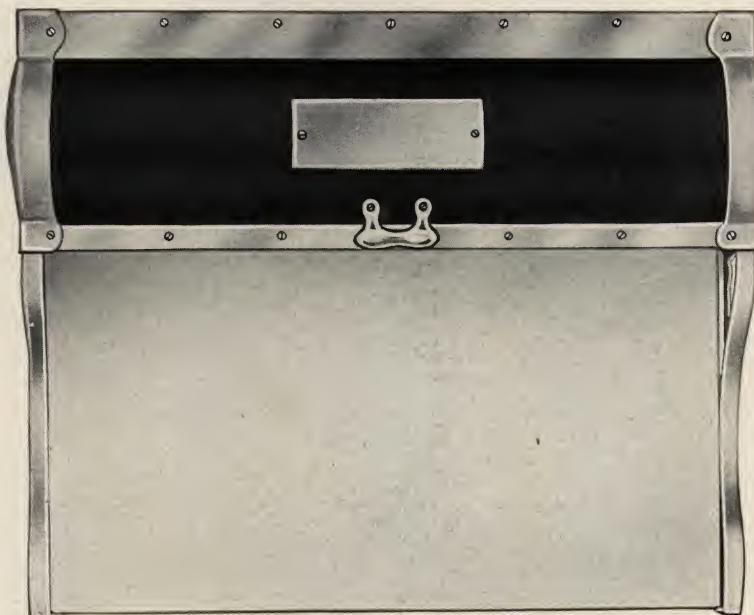


WARMING CLOSET

Style One With T. Stands

NOTE—Warming Closets can be had for any of our stoves and ranges and will always be furnished in Style-1, as shown above, unless otherwise specified, as splasher backs are considered an extra and will be charged for as such.

When ordering be sure to specify the style, also serial letters and number of stove or range for which closet is wanted.



WARMING CLOSET

Style Two With White Porcelain Splasher Back

NOTE—When ordering closets with splasher backs be sure to so specify, giving style of closet wanted.

“OCCIDENTAL” GAS ATTACHMENT

This is a convenient appliance that may be attached to any of our steel or cast ranges in place of the top end shelf. The tops are large, offering ample cooking surface, and are fitted with loose gratings. The needle valves are standard and the burners carry air mixers adjustable to any gas pressure.



SERIES TWO-THREE

No.	No. Burners	Size Top	Code	Weight
2	2	21 x 13 in.	Gee	15
3	3	25 x 13 in.	Ger	20

NOTE—Always specify size and series of range for which gas attachment is wanted.

RESERVOIR

Reservoirs are applicable to 18-inch cast and steel ranges, only. The housings are made of cast iron. The covers are enameled to prevent rusting through water condensing on the underside and contaminating the contents of the reservoir. The reservoir tank is made of cast iron and lined on the inside with white porcelain enamel.



SERIES I RESERVOIR

No.	Gallons Capacity	Size Main Top	Code	Weight
1	5	24 x 11 in.	Res	75

NOTE—Always specify size and series of range for which reservoir is wanted.

"OCCIDENTAL" SERIES A-B

Something You Should Know



HIS series presents exceptional value to the discriminating buyer who appreciates a piece of goods possessing all the attractive features embodied in the steel range and yet none of the disadvantages peculiar to this type. We would call your particular attention to the fact that the "OCCIDENTAL" in series "A & B," is made of cast iron throughout, insuring long life and durability. The ovens are all of full size and 12 inches in height, while the tops are large and roomy, affording ample cooking surface.

They are made in three sizes and two styles so as to meet every requirement, and have incorporated in their construction every known feature which might add to their convenience or utility, foremost of which is the BROILER ATTACHMENT, by means of which the front top panel section can be lifted and held at any desired height, permitting of broiling or replenishing the fire without removing either covers or centers.

The Sectional Hot Blast Fire Back is another added attraction, possessing true merit.

The Hot Blast principle is applied to the fire back by providing it with air channels or ports through which the air is taken in at the bottom and exhausted at the top directly over the burning fuel. The fresh supply of oxygen combining with the unburnt gases creates a more perfect combustion, resulting in a considerable saving in fuel consumption.

The method of applying the combination coal and wood duplex grate is one worthy of your consideration. Ordinarily, in order to replace the duplex grates both coil and linings have to be removed. The arrangement of our duplex grate is such that by simply releasing a catch the two sections can be replaced without disturbing either coil or linings.

The clean-out door is conveniently placed at the front, directly below the oven door, permitting of easy access to all portions of the bottom flue for removing either ashes or soot.

By special arrangement the oven slide is provided with several sets of runs, one of which is located directly beneath the top oven plate. When the slide is in this position it acts as a toaster and will be found most practicable for this purpose. These points as enumerated are but a few of the more essential ones and for the entire detail see the complete description on the following page.

Bear in mind, however, that the materials and workmanship embodied in this line are of the very highest standard, and, furthermore, in conformity with our plan of "standardization," all parts are made interchangeable, so as to facilitate the question of obtaining repairs.

DESCRIPTION "OCCIDENTAL" - SERIES A-B

TOP: Is built in sections to prevent warping.

BROILER: The left top is made with a panel section, which can be raised and held at any desired height, permitting of broiling or replenishing the fire without removing either covers or centers.

PIPE COLLAR: The pipe collar is removable and is offset from the main top. This affords more available top cooking surface; and, further, the pipe not extending up through the closet permits of the entire inside area of the closet being utilized.

DAMPER: Sliding adjustable damper to suit varying draft conditions and is easy to replace.

COVERS AND CENTERS: All heavily reinforced, prevents cracking or warping.

ANTI-SCORCH COVER: One air-circulating, anti-scorch cover is furnished.

FIRE BOX: Shallow and wide, adapted for burning either wood or coal.

WOOD EXTENSION: An extension at the end of the fire box permits of an extra long stick being used.

HOT BLAST FIRE BACK: The fire back is in three sections to facilitate repairs, the hot-blast principle being applied as a means of conserving fuel.

LININGS: Extra heavy, reinforced. Can be removed without disturbing water coil.

DUPLEX GRATES: The combination duplex grates are interchangeable for either wood or coal and can be removed without disturbing either coil or linings by simply turning a catch.

ASH CHUTES: Are provided for deflecting the ashes directly into the pan.

ASH PANS: Heavy Armco iron bailed and of large capacity.

WATER COIL: Is made of three-quarter inch pipe. Two coils inset in the front lining and two in the fire back, with the return brought inside of the wood extension.

OVENS: Are of full measurement according to size and are twelve inches in height.

FLUES: Sheet flue construction has been adopted on account of its large carrying capacity, which insures perfect operation.

BOTTOM FLUE CLEAN-OUT: The bottom flue clean-out is located in front, beneath the oven door, convenient and easy of access.

OVEN DOOR: Series A is fitted with a swing door, while the B series is equipped with a spring-balanced, drop-oven door with all bolts tapped to the inside, presenting a smooth exterior surface.

PORCELAIN DOOR PANEL: The oven door frame of the B series is fitted with a non-rustable white porcelain cushion panel, sanitary and clean.

OVEN SLIDE: Non-breakable, electrically welded, and can be used as a toaster when placed on the upper sets of runs within the oven.

DRAFT DOOR: Of extra large carrying capacity, located directly beneath the duplex grate.

FIRE DOOR: Extra wide, roomy fire door.

THERMOMETERS: Are of the best construction and indicate the exact heat within the oven.

RESERVOIRS: Reservoirs are furnished with the eighteen-inch size only. The tops are finished in black enamel to prevent rusting, while the tank is made of cast iron and is lined with white porcelain enamel.

NICKEL PARTS: Are all made to lift off; are first finished in duplex copper, nickel plated and then burnished.

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'OCCIDENTAL'

Series A-C Style One Wood or Coal

No.	Covers	Length Wood	Size of Oven (inches)			Size Main Top	Code	Weight
12-16	6-8 in.	19 in.	16	18	12	25 x 31 in.	Axle	340 lbs.
12-18	6-8 in.	19 in.	18	18	12	25 x 33 in.	Ax	350 lbs.
12-20	6-8 in.	19 in.	20	18	12	25 x 35 in.	Ake	360 lbs.

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“OCCIDENTAL”

Series A-C Style Two Wood or Coal

No.	Covers	Length Wood	Size of Oven (inches)			Size Main Top	Code	Weight
			Width	Depth	Height			
12-16	6-8 in.	19 in.	16	18	12	25 x 31 in.	Ace	300 lbs.
12-18	6-8 in.	19 in.	18	18	12	25 x 33 in.	Ash	310 lbs.
12-20	6-8 in.	19 in.	20	18	12	25 x 35 in.	Ask	320 lbs.

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“OCCIDENTAL”

Series B-C Style One Wood or Coal

No.	Covers	Length Wood	Size of Oven (inches)			Size Main Top	Code	Weight
			Width	Depth	Height			
12-16	6-8 in.	19 in.	16	18	12	25 x 31 in.	Bear	340 lbs.
12-18	6-8 in.	19 in.	18	18	12	25 x 33 in.	Bate	350 lbs.
12-20	6-8 in.	19 in.	20	18	12	25 x 35 in.	Beat	360 lbs.

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"OCCIDENTAL"

Series B-C Style Two Wood or Coal

No.	Covers	Length Wood	Size of Oven (inches)			Size Main Top	Code	Weight
12-16	6-8 in.	19 in.	16	18	12	25 x 31 in.	Boy	300 lbs.
12-18	6-8 in.	19 in.	18	18	12	25 x 33 in.	Bond	310 lbs.
12-20	6-8 in.	19 in.	20	18	12	25 x 35 in.	Box	320 lbs.

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“OCCIDENTAL”

Gas-end Oven

Showing method of attaching gas-end-oven combination to a range

GAS OVEN ATTACHMENT

The method employed in the construction of our gas oven attachment is a feature deserving of particular mention. The combination is built in three separate units, namely, the HOT PLATE, OVEN and BROILER sections. These may be used separately or in combination. The utility of this system is apparent for the reason that a purchaser at the moment may decide upon the hot-plate attachment only and later on might conclude to purchase an oven or broiler attachment, either of which can be applied to the hot plate without even so much as disturbing the connections, the different units being attached by means of dovetails, which are a part of the equipment. This is the only gas-oven attachment in which this patented feature is incorporated, and proves a very attractive selling medium on account of its adaptability.

The tops are made to accommodate three cast-iron star-drilled burners, and are fitted with loose gratings which are of sufficient size to afford ample cooking surface. One cast-iron drilled burner serves both oven and broiler, which in point of economy is the most desirable.

The lever valves are all adjustable, U. G. I. standard, with sanitary white porcelain handles.

The ovens are fitted with steel linings, which can be removed for either cleaning or replacement.

This combination as a whole offers a compact, convenient and practical gas appliance which is applicable to any of our steel or cast ranges.



"OCCIDENTAL"

Series 10-18 9-18 Gas-end oven

No.	No. Burners	Size Broiler (inches)			Size of Oven (inches)			Size Top	Code	Weight
		Width	Depth	Height	Width	Depth	Height			
10-18	3	10	18	5	13	18	10	25 x 13 in.	Bro	90
9-18	3	No Broiler furnished			12	18	9	25 x 13 in.	Ove	75

NOTE—No. 10-18 fits A. B. series cast ranges only. No. 9-18 fits E. F. H. J. series only.

“OCCIDENTAL” COMBINATION COAL AND GAS RANGES SERIES G-C—D-C—D-D-C



THE OCCIDENTAL coal, wood and gas combination range stands in decided contrast to all others of this type. As in our construction, which is fully covered by patents, we have disregarded all previous attempts to incorporate within a single unit both the coal and gas flue. One of the many outstanding exclusive features in the OCCIDENTAL construction is the perfect installation of separate flues.

To the OCCIDENTAL Combination have been applied the same principles as are found in the present-day gas range, for we have virtually built a gas-range oven within the coal, providing separate flues for gas independent of the coal flues. The oven burners are located within the gas-flue area through which they receive their supply of oxygen, assuring a perfect circulation of all the combustible elements, which in turn are discharged through vents directly into the coal flue, thereby heating through circulation as well as radiation. When using coal as a fuel, absolutely no change is necessary other than adjusting the dampers which control the supply of air to the gas flues and proceeding as you would with any ordinary coal range.

In the OCCIDENTAL coal and gas combination, our construction permits of both gas and coal being burned separately or simultaneously, without any change whatsoever, and every inch of available space within the oven can be utilized for baking or roasting.

The control is so easily accomplished, yet so absolutely effective, that a child can operate it. Simply turn a valve and the pleasure of cooking begins.

The top cooking surface is equipped with four griddle holes for coal, three regular and one giant burner for gas. A top lighter ignites the gas from any one of the burners by simply pressing a valve.

As a sanitary measure, the burner box is provided with a white porcelain drip pan. The warming-closet back is of white porcelain enamel, while, as a crowning feature, all exterior parts, as well as the interior of the oven, are finished in black enamel.

An added attraction is the burnished top, which will be appreciated for its cleanliness.

The same features for coal as are found in our “A. & B.” series are incorporated in this range. For efficiency and simplicity in operation it outclasses all others, for the well-tried and proven principles of the gas range combined with that of the coal have been adhered to in every detail with a most satisfactory result.

The principles involved in the construction of the “D. C.” and “D. D. C.” series are the same as the “G. C.,” but in minor detail the finish and equipment differ, as can be noted by referring to the description on pages 31 and 32.

DESCRIPTION
"OCCIDENTAL" COAL AND GAS COMBINATION
SERIES G-C

Coal Combination Equipment

TOPS: Sectional to prevent warping or cracking.

BROILER: The left-hand top is in a panel section which can be raised and held at any desired height for broiling or replenishing the fire.

PIPE COLLAR: Is removable and is located at back of warming closet.

DAMPER: Sliding type, adjustable to varying draft conditions.

COVERS AND CENTERS: Reinforced, prevents warping.

ANTI-SCORCH COVER: Prevents burning or scorching of foods.

FIRE BOX: Shallow and wide; saves fuel.

WOOD EXTENSION: Permits of extra long wood being burned.

HOT BLAST FIRE BACK: Heavy three-piece sectional.

LININGS: Extra heavy, reinforced. Can be removed without disturbing water coil.

DUPLEX GRATES: Combination for burning wood or coal; can be removed without disturbing either water coil or linings.

ASH CHUTES: For deflecting ashes into ash pan.

ASH PAN: Large capacity—Armco iron.

WATER COIL: Three-quarter pipe inset in fire back and front linings, return projects inside wood extension.

OVEN: Large square roomy oven.

FLUES: Sheet flue construction draws under light draft entirely independent of gas flues.

BOTTOM FLUE CLEAN-OUT: Located in front, beneath the oven door, easy of access.

OVEN DOOR: Spring balanced, fitted with sanitary white porcelain door panel.

SPRING BOX: Cover can be removed by simply releasing a catch.

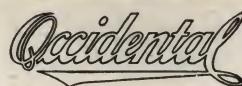
OVEN SLIDE: Non-breakable, electrically welded.

FIRE DOOR: Extra wide.

THERMOMETER: Indicates exact heat in oven.

FINISH: Black enamel.

NICKEL PARTS: Main top bands, fire door, ash door, oven door frame, handle, side knobs.



DESCRIPTION
"OCCIDENTAL" COAL AND GAS COMBINATION
SERIES G-C

Gas Combination Equipment

TOP: Two loose sectional gratings.

BURNERS: Three regular, one giant all cast star burners. One loop oven burner—all drilled.

LIGHTER: Patent lighter for lighting top burners.

VALVES: Adjustable UGI standard valves with sanitary porcelain handles.

DIRT TRAY: Sanitary white porcelain dirt tray beneath top burners.

DAMPERS: Push-and-pull damper, easy to operate, no complications.

OVEN: Full size—no baffle plates—simply light the gas. Use coal or gas separately or both at the same time. Not possible in any other range.

FLUES: Separate gas flues entirely independent from the coal flue.

FINISH: Burner box and entire range finished in black enamel.

NICKEL: All parts are removable, finished in duplex copper, nickel plated, and burnished.

MAIN TOP: Burnished, sanitary and clean.

HIGH CLOSET: Armco polished iron with sanitary white porcelain splasher back. Stove pipe at back of closet. Entire inside area of closet can be utilized.

NICKEL PARTS: Top bands, corners, door panel, handle, side brackets, manifold, damper handles.

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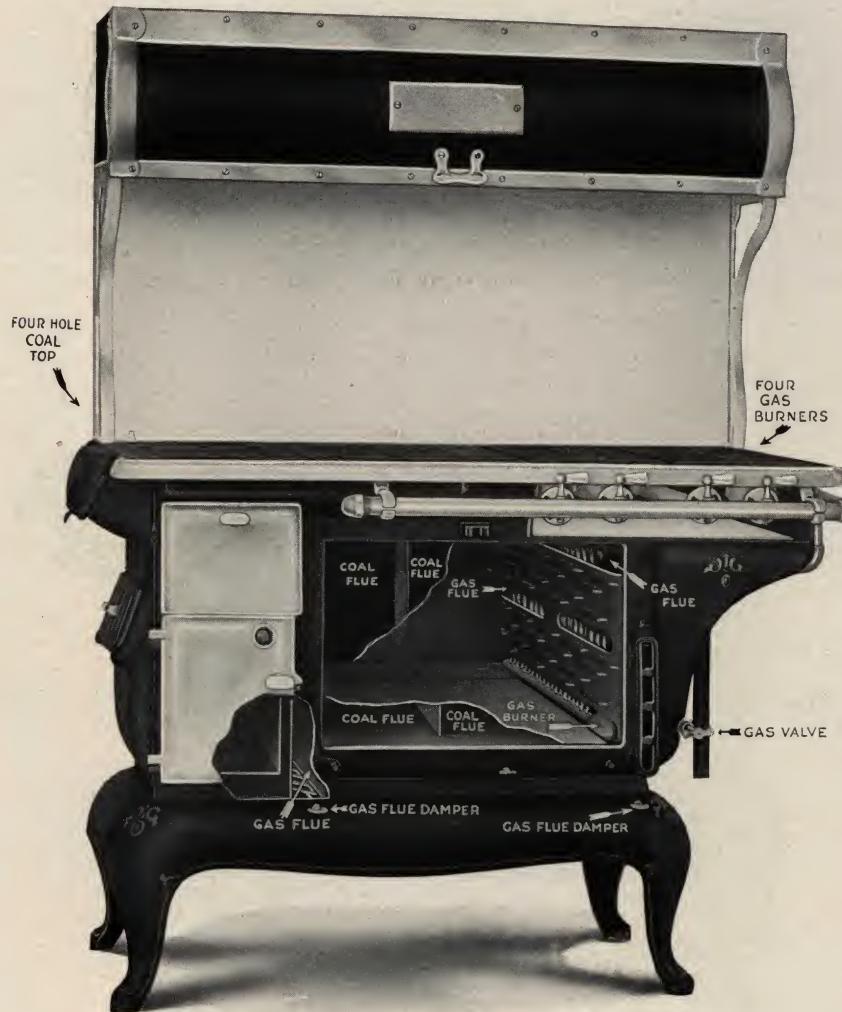
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"OCCIDENTAL" COMBINATION

Series G-C Coal—Gas—Wood

No.	Coal Covers	Gas Burners	Length Wood 19 in.	Size of oven (inches)			Size Main Top	Code	Weight Lbs. Gap
				Width	Depth	Height			
12-18	4-8 in.	4 surface 1 oven	18	18	12	25 x 44 in.			

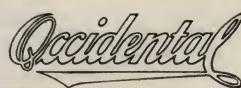


"OCCIDENTAL" COMBINATION

Series G.C Coal—Gas—Wood

Skeleton Cut showing detail of construction

No cold spots in bottom flue. Oven full width, no obstructions. No baffle plate to remove from oven. Oven full height, no undercut in top oven plate. Oven burners set in pockets along side gas flue. Separate flues for gas, entirely independent of coal flue. Separate flues for coal, entirely independent of gas flue. Can use gas or coal separately or both at once without a change. Open the gas flue damper, turn a valve, and the pleasure of cooking begins.



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DESCRIPTION
"OCCIDENTAL" COAL AND GAS COMBINATION
SERIES D-C

Coal Combination Equipment

TOP: Sectional, to prevent warping or cracking.

DAMPER: Sliding type, adjustable to varying draft conditions.

COVERS AND CENTERS: Reinforced, prevents warping.

ANTI-SCORCH COVER: Prevents burning or scorching foods.

FIRE BOX: Shallow and wide; saves fuel.

WOOD EXTENSION: Permits of extra long wood being burned.

HOT BLAST FIRE BACK: Heavy three piece sectional.

LININGS: Extra heavy, reinforced. Can be removed without disturbing water coil.

ASH CHUTES: For deflecting ashes into ash pan.

ASH PAN: Large capacity; Armco iron.

WATER COIL: Three-quarter-inch pipe inset in fire back and front lining; return projects inside wood extension.

OVEN: Large square, roomy oven.

FLUES: Sheet flue construction draws underlight draft entirely independent of gas flues.

BOTTOM FLUE CLEAN-OUT: Located in front, beneath the oven-door shelf; easy of access.

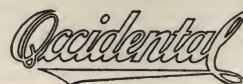
OVEN DOOR: Spring balanced, fitted with sanitary white porcelain door panel.

SPRING BOX: Cover can be removed by simply releasing a catch.

OVEN SLIDE: Non-breakable, electrically welded.

FIRE DOOR: Extra wide.

NICKEL PARTS: Main top bands, fire door, ash door, oven door frame, handle, side knobs.



DESCRIPTION
"OCCIDENTAL" COAL AND GAS COMBINATION
SERIES D-C

Gas Combination Equipment

TOP: Three loose sectional gratings.

BURNERS: Three regular, all cast star burners. One oven burner all drilled.

VALVES: Adjustable UGI standard valves with sanitary porcelain handles.

DAMPERS: Push-and-pull damper, easy to operate, no complication.

OVEN: Full size—no baffle plates—simply light the gas. Use coal or gas separately or both at the same time. Not possible in any other range.

FLUES: Separate gas flues, entirely independent from the coal flue.

NICKEL: All parts are removable, finished in duplex copper, nickel plated and burnished.

HIGH CLOSET: Armco polished iron with sanitary white porcelain splasher back.

NICKEL PARTS: Top bands, corners, door panel, handle, side brackets, manifold, damper handles.

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"OCCIDENTAL" COMBINATION

Series D-C Coal—Gas—Wood

No.	Coal Covers	Gas Burners	Length Wood	Size of oven (inches)			Size Main Top	Code	Weight Lbs.
				Width	Depth	Height			
11-18	4-8 in.	3 surface 1 oven	19 in.	18	17	11	26 x 36 in.	Dew	315

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"OCCIDENTAL" COMBINATION

Series D D C Coal—Gas—Wood

No.	Coal Covers	Gas Burners	Length Wood	Size of oven (inches)			Size Main Top	Code	Weight Lbs.
				Width	Depth	Height			
11-18	4-8 in.	3 surface 1 oven	19 in.	18	17	11	26 x 36 in.	Dot	315

The principles involved in the construction of the "D. D. C." series are the same as the "D. C." with the exception of white porcelain drop oven door, drop nickel fire door and duplex grates.

"OCCIDENTAL" SERIES E-F

Why Choose an Occidental?



In series "E and F" we have two ranges which in themselves present an effort to give the very best that our skill and facilities could afford and at a cost which should surely prove attractive. They are plain and simple in appearance, combined with a harmony in design that gives the cast range that final touch which appeals to both dealer and consumer alike.

In point of construction we have spared neither expense nor effort to embody in this line every well recognized and worthy feature which would tend to produce a stronger medium through which to appeal to the prospective purchaser.

The principle of "standardization" has likewise been carried out in this series to the smallest detail, all parts being interchangeable, with the idea of enabling both merchant and consumer alike to secure parts for the purpose of making repairs without entailing the annoyance so frequently encountered in so doing.

It is not necessary for us to go into detail concerning the various features embodied in this series, as practically all the essential points found in the other lines described have been combined in this piece of goods.

It is true that the burden of proof rests with the seller, and speaking with the spirit of conviction, we wish to say that individuality characterizes every fiber of our new line, and with this end constantly in view, we have departed from the beaten path and developed in this piece of goods a standard of workmanship and material combined with numerous distinctive points which places it in a class where we can say without reservation, "that it is the range you ought to buy at the price you ought to pay."

DESCRIPTION "OCCIDENTAL" SERIES E-F

TOPS: Sectional to prevent warping.

DAMPER: Plunger damper, easy to replace.

COVERS: All heavily reinforced, prevents cracking or warping.

CENTERS: Reinforced, reversible cut long center.

ANTI - SCORCH COVER: Air circulating reducing anti - scorch cover prevents scorching of foods.

FIRE BOX: Shallow and wide, adapted for burning either wood or coal.

WOOD EXTENSION: Permits of an extra long stick being used.

HOT BLAST FIRE BACK: The fire back is in three sections to facilitate repairs, the hot-blast principle being applied to conserve fuel.

LININGS: Extra heavy, reinforced. Can be removed without disturbing water coil.

DUPLEX GRATES: Are interchangeable for burning either wood or coal, and can be removed without disturbing either coil or linings by simply releasing a catch.

ASH CHUTES: Deflect ashes into ash pan.

ASH PAN: Armco iron, bailed, of large capacity.

WATER COIL: Three-quarter inch standard pipe, two coils inset in front lining and two in the fire back, with the return brought inside of the wood extension.

OVENS: All of full measurement according to size and are eleven inches high.

FLUES: Sheet flue construction, insuring perfect operation under light-draft condition.

BOTTOM FLUE CLEAN-OUT: Is located in front, beneath the oven door, easy of access.

OVEN DOORS: Series E is fitted with a swing oven door, while series F is equipped with a spring balanced drop oven door.

PORCELAIN DOOR PANEL: To the oven-door frame of series F is fitted a non-rustable white porcelain cushion panel, sanitary and clean.

OVEN SLIDE: Non-breakable, electrically welded, and answers for a toaster when placed on the upper set of runs within the oven.

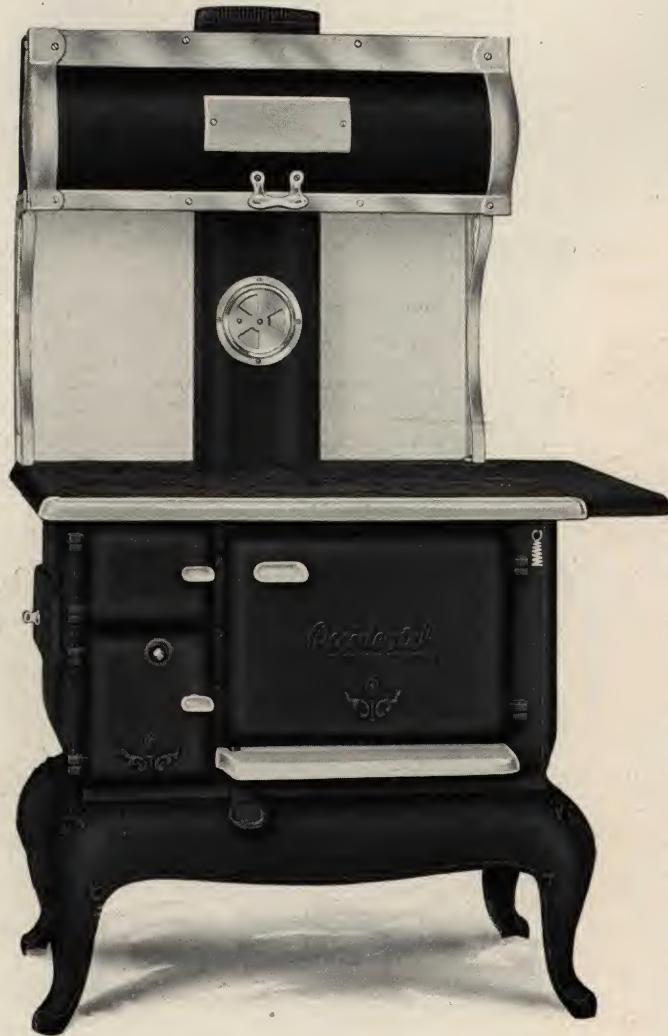
FIRE DOOR: Extra roomy and wide.

RESERVOIRS: Furnished with eighteen-inch size only. Top finished in black enamel to prevent rusting. Reservoir tank made of cast iron, white porcelain enamel lined.

NICKEL PARTS: All made to lift off; are first finished in duplex copper, nickel plated and burnished.

Occidental

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“OCCIDENTAL”

Series E-C Style One Wood or Coal

No.	Covers	Length Wood	Size of Oven (inches)			Size Main Top	Code	Weight
			Width	Depth	Height			
11-16	6-8 in.	19 in.	16	17	11	25 x 29 in.	Eve	280 lbs.
11-18	6-8 in.	19 in.	18	17	11	25 x 31 in.	Edge	290 lbs.

Occidental



“OCCIDENTAL”

Series E-C Style Two Wood or Coal

No.	Covers	Length Wood	Size of Oven (inches)			Size Main Top	Code	Weight
			Width	Depth	Height			
11-16	6-8 in.	19 in.	16	17	11	25 x 29 in.	Ear	240 lbs.
11-18	6-8 in.	19 in.	18	17	11	25 x 31 in.	Eat	250 lbs.

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“OCCIDENTAL”

Series F-C Style One Wood or Coal

No.	Covers	Length Wood	Size of Oven (inches)			Size Main Top	Code	Weight
			Width	Depth	Height			
11-16	6-8 in.	19 in.	16	17	11	25 x 29 in.	Free	280 lbs.
11-18	6-8 in.	19 in.	18	17	11	25 x 31 in.	Fray	290 lbs.

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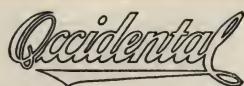
Occidental



“OCCIDENTAL”

Series F-C Style Two Wood or Coal

No.	Covers	Length Wood	Size of Oven (inches)			Size Main Top	Code	Weight
			Width	Depth	Height			
11-16	6-8 in.	19 in.	16	17	11	25 x 29 in.	Fay	240 lbs.
11-18	6-8 in.	19 in.	18	17	11	25 x 31 in.	Fan	250 lbs.



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"OCCIDENTAL" SERIES H-J

In an endeavor to have all of our efforts stand for something definite we have produced in our "H and J" series standards or workmanship, finish and true points of merit that are in accord with the principle of giving the merchant a piece of merchandise which, while low in price, carries with it every essential tending to add to the satisfaction which a purchaser justly expects. We have not, however, failed to overlook "standardization" in this line as being the keynote to success, and all parts wherever practicable are so standardized as to be interchangeable with the other series.

DESCRIPTION – SERIES H-J

TOPS: Sectional to prevent warping.

DAMPER: Plunger type; easy to replace.

COVERS AND CENTERS: All reinforced—prevents cracking or warping.

ANTI-SCORCH COVER: Air circulating reducing anti-scorch cover prevents scorching of foods.

FIRE BOX: Shallow and wide, adapted for burning either wood or coal.

HOT BLAST FIRE BACK: The fire back is in three sections to facilitate repairs, the hot-blast principle being applied to conserve fuel.

LININGS: Extra heavy, reinforced. Can be removed without disturbing water coil.

ASH CHUTES: Deflect ashes into ash pan.

ASH PAN: Armco iron, rust resisting, bailed, and of large capacity.

WATER COIL: Two three-quarter inch coils inset in front lining and two in the fire back, with return brought inside of wood extension.

OVENS: All of full size and eleven inches high.

FLUES: Large carrying capacity, insuring perfect operation.

BOTTOM FLUE CLEAN-OUT: In front, beneath oven door, easy of access.

OVEN DOORS: Series "H" is fitted with a swing oven door, while series "J" is equipped with a spring balanced drop oven door.

PORCELAIN DOOR PANEL: The door frame of series "J" is fitted with a non-rustable white porcelain oven door panel, sanitary and clean.

OVEN SLIDE: Non-breakable, electrically welded, and answers for a toaster when placed on the upper set of runs within the oven.

FIRE DOOR: Roomy and wide.

NICKEL PARTS: All made to lift off, finished in duplex copper, then nickel plated and burnished.

Occidental



“OCCIDENTAL”

Series H C Style One Wood or Coal

No.	Covers	Length Wood	Size of Oven (inches)			Size Main Top	Code	Weight
11-16	5-8 in. 1-4 in.	19 in.	16	17	11	22 x 29 in.	Heat	255 lbs.
11-18	5-8 in. 1-4 in.	19 in.	16	17	11	22 x 31 in.	Hate	260 lbs.

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“OCCIDENTAL”

Series H-C Style Two Wood or Coal

No.	Covers	Length Wood	Size of Oven (inches)			Size Main Top	Code	Weight
11-16	5-8 in. 1-4 in.	19 in.	16	17	11	22 x 29 in.	Hart	215 lbs.
11-18	5-8 in. 1-4 in.	19 in.	18	17	11	22 x 31 in.	Hark	220 lbs.

Occidental



“OCCIDENTAL”

Series H-C Style Three Wood or Coal

No.	Covers	Length Wood	Size of Oven (inches)			Size Main Top	Code	Weight
11-16	5-8 in. 1-4 in.	19 in.	16	17	11	22 x 29 in.	Heal	200 lbs.
11-18	5-8 in. 1-4 in.	19 in.	18	17	11	22 x 31 in.	Heap	205 lbs.

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“OCCIDENTAL”

Series J-C Style One Wood or Coal

No.	Covers	Size of Oven (inches)				Size Main Top	Code	Weight
		Length Wood	Width	Depth	Height			
11-16	5-8 in. 1-4 in.	19 in.	16	17	11	22 x 29 in.	Jack	255 lbs.
11-18	5-8 in. 1-4 in.	19 in.	18	17	11	22 x 31 in.	Jade	260 lbs.

Occidental



"OCCIDENTAL"

Series J.C. Style Two Wood or Coal

No.	Covers	Length Wood	Size of Oven (inches)			Size Main Top	Code	Weight
11-16	5-8 in. 1-4 in.	19 in.	16	17	11	22 x 29 in.	Jay	215 lbs.
11-18	5-8 in. 1-4 in.	19 in.	18	17	11	22 x 31 in.	Joy	220 lbs.

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"OCCIDENTAL"

Series J-C Style Three Wood or Coal

No.	Covers	Length Wood	Size of Oven (inches)			Size Main Top	Code	Weight
11-16	5-8 in. 1-4 in.	19 in.	16	17	11	22 x 29 in.	Jerk	200 lbs.
11-18	5-8 in. 1-4 in.	19 in.	18	17	11	22 x 31 in.	Jeer	205 lbs.

"OCCIDENTAL" SERIES K-C

Time is the only true test that proves the reliable and lasting qualifications of the cook stove, while performance in the hands of the user is the only fair measure of permanent satisfaction. To safeguard the interests of the purchaser so that each dollar paid out brings a full and just measure of value has been and always will be our most dominant effort.

On that basis we have proceeded to build our line of four-hole cook stoves, believing at the same time that if this policy is rigidly adhered to the results can only spell for success. A careful scrutiny of the following specification will convince the purchaser that our efforts have not been made without appreciable result.

DESCRIPTION—SERIES K-C

TOP: Cast iron reinforced to prevent warping.

DAMPER: Rolling type; easy to replace.

COVERS AND CENTERS: Reinforced to prevent warping.

FIRE BOX: Shallow and wide, well proportioned for burning wood.

OVENS: Large and well proportioned; ten inches in height.

FLUES: Full size flues. Large carrying capacity, insuring perfect operation.

CLEAN OUT: Located at right end of stove; easily accessible.

FIRE DOOR: Extra wide and roomy.

OVEN SLIDE: Non-breakable; electrically welded.

DRAFT DOOR: Extra large capacity; located directly in line with fire box.

EXTENSION END SHELF: Adds both length and breadth to main top.

DESIGN: Plain and neat in appearance.

MATERIAL: Best grades of "American Pig Iron."

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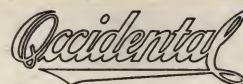


“OCCIDENTAL”

Series K-C

Wood

No.	Covers	Length			Size of Oven (inches)			Code	Weight
		Wood	Width	Depth	Height	Size Main Top			
10-14	4-7 in.	16 in.	14	14	10	21 x 18 in.	Kee	110 lbs.	
10-16	4-8 in.	18 in.	16	16	10 1/2	23 x 20 in.	Kaa	130 lbs.	



"OCCIDENTAL" HEATERS SERIES A-H-B-H

The OCCIDENTAL in Series "A. H." and "B. H." will qualify as a strictly high-grade combination coal and wood heater of exceptional value, in which has been combined a type of construction perfected in every detail.

INDIVIDUALITY is one of the appealing features of this heater, and nothing more accentuates this distinctiveness than a careful consideration of the following new and novel points.

Foremost of which is the pit bottom, a feature standing out in strong contrast to the ordinary flat bottom found in heaters of this type. The introduction of the pit bottom permits of the entire fire-box construction being lowered, giving much more available radiating surface above the line of the burning fuel, thereby greatly increasing its efficiency. It also permits of the ash pan being set squarely beneath and at the same time covering in its entirety the area exposed to the duplex grate surfaces, allowing for the use of ash guards to deflect the ashes into the pan.

The well proportioned fire box is equipped with heavy duplex grates suitable for burning either wood or coal as the user may elect, the linings being made of cast iron, which are ventilated by means of the hot-blast damper control.

As an additional means of draft control, we have provided the lower front with two screw-draft registers. These discharge a fresh supply of air into the ash pit beneath the duplex grates, thereby obviating the necessity of opening the ash-pit door. As an auxiliary, the ash-pit door is likewise fitted with a screw-draft register.

The mica front-feed door is an added feature which can be used in combination with the large top feed for replenishing the fuel supply.

DESCRIPTION — SERIES A-H-B-H

TOP: Cast iron, fitted with large swing top and 6-inch cover, permitting of top feed.

FRONT: Cast iron, fitted with large feed door and hot-blast attachment, providing for a fresh supply of oxygen entering through air channels located between the drum and fire-box linings. The two bell-draft registers permit of additional control.

LININGS: Are made of heavy cast iron, and are sectional to prevent warping.

DUPLEX GRATE: Is supported in a cast-iron sub-frame entirely independent of the drum and burns either wood or coal.

BOTTOM: Heavy cast iron, with deep flange bolted to body.

ASH DOOR: Fitted with bell-draft register.

ASH PAN: Armco iron; large capacity.

HANDLES: Cast iron; positive lock.

BODY: Armco polished iron, electrically welded.

NICKEL PARTS: Urn base, urn, top band, name plate, foot rail, bell draft registers, hot-blast register and door handles.

SERIES "A. H.": Same as described above. The body is made of cast iron; intended for heavy duty, where long and continuous service is desired.

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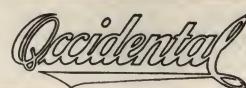
"OCCIDENTAL"

Series A-H—B-H

Combination Coal and Wood

Size of Body (inches)			Fire Box	Height to Collar	Size Fire Door	Size Pipe	Code	Weight Lbs.
No.	L.	W.	H.	Duplex grate	27 in.	7 x 10 in.	6 in.	He 120
18	18	13	16	Duplex grate	29 in.	7 x 12 in.	6 in.	Hep 130
20	20	14	18	Duplex grate	31 in.	7 x 14 in.	6 in.	Hec 150

NOTE—“A. H.” series with cast iron body. “B. H.” series with polished steel body.
“A. H.” series add thirty pounds to above weights.



"OCCIDENTAL" SERIES E-H-F-H

Why Experiment?

A chain is no stronger than its weakest link; therefore, each and every element in your stove department must possess real true merit in order to produce the result to which we all aspire—Success.

It is all important that your heaters should be deliberately selected as being especially qualified, so as to insure that degree of satisfaction to your customer as might be expected.

Our new line of Occidental Heaters will produce just such a result, as in its development we have not resorted to a mere game of chance, but have seen that each unit possesses the selling elements which contribute to its success as a merchantable commodity. Creative genius and individuality combined, present such a preponderance of live and practicable selling points, that with your customer as the judge, the verdict will invariably be in your favor. Bear in mind the principle of standardization has been adhered to in every detail, all parts being interchangeable.

DESCRIPTION—SERIES E-H-F-H

TOP: Cast iron; fitted with large swing top and 6-inch cover permits of top feed.

COLLAR: Reversible; Series "F. H."—End collar; Series "E. H."—Side collar.

FRONT DRAFT: Provided with visible mica front, screw draft register, spark arrester and down draft flue. A fresh supply of air enters the flue through the draft register and is discharged at the bottom, providing an ample supply of oxygen for producing perfect combustion.

BOTTOM: Cast iron, with a deep pit and high body flange to accommodate large ash pan.

FIRE POT: Is made of heavy cast iron and suspended inside of the steel drum. It is fitted with a draw center shaker grate suitable for burning either wood or coal.

FIRE DOOR: Of large capacity and permits of a side feed. Fitted with visible mica front.

ASH DOOR: Fitted with adjustable bell draft register.

HANDLES: Cast iron; positive lock.

FRONT: Cast iron; packed joint bolted to steel body.

ASH PAN: Armco iron; large capacity.

BODY: Armco polished iron; double seamed and electrically welded.

NICKEL PARTS: Urn base, foot rails, bell draft registers, mica frames, door handles, name plate, top band, side wings and urn.

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“OCCIDENTAL”

Series E-H

Cast Iron Linings

Coal—Wood

No.	Size of Body (inches)			Fire Box	Height			Code	Weight
	L.	W.	H.		to Collar	Size	Fire Door		
16	16	12	14	Draw center grate	24 in.	7 x 7 in.	6 in.	Hec	95
18	18	13	16	Draw center grate	26 in.	8½ x 7 in.	6 in.	Het	105

Occidental



“OCCIDENTAL”

Series F-H

Cast Iron Linings

Coal—Wood

No.	Size of Body (inches)			Fire Box	Height to Collar	Size Fire Door	Size Pipe	Code	Weight Lbs.
	L.	W.	H.						
16	16	12	14	Draw center grate	24 in.	7 x 7 in.	5 in.	Hct	95
18	18	13	16	Draw center grate	26 in.	8½ x 7 in.	5 in.	Hcl	105

"OCCIDENTAL" SERIES C-H-D-H-G-H

There is just as much difference in heaters as other merchandise, and this difference is so apparent in the Occidental Series "C. D." and "G. H." that the salesman in his appeal to the prospective customer is so well fortified with every conceivable up-to-date feature, combined with a construction which is perfect in the smallest detail, that the sale is consummated by simply acting along the lines of the least resistance and letting the customer be his own judge. Do not hesitate, as the verdict will invariably be in your favor.

Snappy up-to-date heaters in which are featured the elements which tend to ultimate satisfaction are an asset to your stove department and will bring a speedy and satisfactory return.

We wish to call your particular attention to the fact that these heaters are fitted with heavy cast-iron linings, extending half way up and encircling the entire body, thereby offering ample protection to the steel drum and at the same time prolonging the life of the heater.

The fire door being made in two sections is a most desirable feature as the upper section, which in reality is the feed door, can be opened independent of the lower section or ash door. For removing ashes this will be found most convenient, as it permits of an unobstructed access to the fire chamber on account of the opening being on a level with the main bottom.

DESCRIPTION - SERIES C-H-D-H-G-H

TOP: Cast iron, fitted with large swing top and 6-inch cover.

COLLAR: Reversible, 16 and 18 sizes only: Series "C. H."—Side collar; Series "D. H."—Side collar; Series "G. H."—End collar.

FRONT DRAFT: Provided with visible mica front and screw draft register, spark arrester and down-draft flue. A fresh supply of air enters the flue through the draft register and is discharged into the fire box at the bottom, providing a sufficient supply of oxygen at all times to produce a perfect combustion.

BOTTOM: Heavy cast iron with deep flange bolted to steel body.

FEED DOOR: Of large capacity, in two sections, each section swinging independent of the other. Lower section or ash door fitted with bell draft register and spark arrester.

HANDLES: Cast iron; positive lock.

FRONT: Cast iron, packed joint, bolted to steel body.

LININGS: Heavy cast iron extending half way up, encircling entire inside of body.

BODY: Armco polished iron, double seamed and electrically welded.

NICKEL PARTS: Urn base, foot rails, bell draft registers, mica frame, door handles, name plates, top bands, side wings, urns.

NOTE—Series "C. H." is the same heater as described above. It is fitted with a body made of cast iron throughout and is intended for heavy duty where long and continued service is desired.



“OCCIDENTAL”

Series C-H—D H

Cast Iron Linings

Wood

No.	Size of Body (inches)			Height to Collar	Size Fire Door	Size Pipe	Code	Weight Lbs.
	L.	W.	H.					
16	16	12	14	24 in.	11½ x 7 in.	6 in.	Ha.	85
18	18	13	16	26 in.	13 x 7 in.	6 in.	Har	90
20	20	14	18	28 in.	15 x 9 in.	6 in.	Hap	100
22	22	14	18	28 in.	15 x 9 in.	6 in.	Hac	110

NOTE—C. H. series with cast iron body; D. H. series with polished steel body; C. H. series add thirty pounds to above weights.

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“OCCIDENTAL”

Series G-H

Cast Iron Linings

Wood

No.	Size of Body (inches)			Height to Collar	Size Fire Door	Size Pipe	Weight	
	L.	W.	H.				Code	Lbs.
16	16	12	14	24 in.	11 1/2 x 7 in.	5 in.	Hef	85
18	18	13	16	26 in.	13 x 7 in.	5 in.	Heft	90

“OCCIDENTAL” HOT BLAST SERIES M-H

The “Occidental Hot Blast” has been especially designed to meet the increasing demand for a reliable and efficient hot-blast heater of dependable quality. In heaters of this type it is the usual custom to make the bottoms of sheet steel, which are of short life owing to the fact that the steel bottom soon corrodes and rusts out. The Occidental, however, is fitted with a heavy cast-iron bottom, being rust proof and indestructible. The reversible pipe collar is an added feature, being particularly desirable where a low flue is encountered.

DESCRIPTION – SERIES M-H

TOP: Cast iron, fitted with large lift cover for top feed and cast-iron urn base.

PIPE COLLAR: Reversible.

POUCH FRONT: Fitted with compound hinge and ash door. Door held open by patent catch and is fitted with a screw-draft register.

FIRE POT: Heavy cast iron; made in one piece and is suspended inside of drum, the entire weight of both fuel and fire pot being supported from brackets bolted to the main bottom.

GRATE: Draw center anti-clinker grate; burns either wood or coal.

HOT BLAST: The hot-blast tube is centrally located in the cast top and is supported on a ball and socket joint, which permits of the tube adjusting itself and is never in the way of the fuel. The tube receives its supply of fresh air through a check damper at the top and discharges it in a highly heated condition directly over the incandescent fuel. The fresh supply of oxygen, combining with unburnt gases, creates a perfect combustion, greatly increasing the heat units and considerably reducing the fuel consumption.

LOWER DRAFT: The air enters the ash pit through a draft register in the pouch door, filling the space between the fire pot and body, where it is highly heated and then passed into the combustion chamber by means of slotted openings in the side of the fire pot lining.

HANDLES: Cast iron; positive lock.

BOTTOM: Cast iron with deep flange bolted to body.

BODY: Armco polished iron; electrically welded and double seamed.

CONSTRUCTION: Air tight; all joints ground to fit and asbestos packed.

NICKEL PARTS: Urn base, foot rails, bell draft register, name plate, door handle, top band, urn, side wings.

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“OCCIDENTAL”

Series M-H

Hot Blast

Coal

No.	Size Body	Fire Box	Height to Collar	Size Pipe	Code	Weight Lbs.
12-L	12 in.	Draw center grate	25 in.	5 in.	H1e	80
12-H	12 in.	Draw center grate	31 in.	5 in.	Hilt	85

“OCCIDENTAL” HEATERS SERIES H-H-J-H

We present in the following series two practicable heaters, intended for those who desire a maximum of service at a minimum cost.

They are neat and pleasing in appearance and are well and substantially made in every particular.

Series “H. H.” is intended for wood only and is equipped with a pouch feed, the door of which is made with a compound hinge and patent catch, which holds it open at the will of the operator.

A heavy steel lining is provided, which extends half way up and encircles the entire body.

Series “J. H.” is of the same type but fitted with a cast-iron fire pot and draw-center shaker grate for burning coal. The fire door is of large capacity and permits of easy access to the ash pit.

DESCRIPTION – SERIES H-H

TOP: Cast iron; fitted with large swing top and 6-inch cover, permits of top feed.

COLLAR: Reversible.

POUCH FRONT: Fitted with compound hinge, ash door and bell draft register.

LININGS: Steel, with air space between body and lining. The admission and circulation of air between the lining and shell increases its durability.

BOTTOM: Heavy steel, double seamed to body.

BODY: Heavy Armco polished iron, double seamed and electrically welded.

NICKEL PARTS: Urn base, foot rails, bell draft register, name plate, top band and urn.

DESCRIPTION – SERIES J-H

TOP: Cast iron; fitted with swing top and 6-inch cover, permits of top feed.

COLLAR: Reversible.

FIRE DOOR: Of large capacity, permits of easy access to the ash pit; fitted with bell draft register.

FIRE POT: Is made of heavy cast iron and suspended inside of steel drum; is fitted with draw-center shaker grate suitable for burning either wood or coal.

HANDLES: Cast iron; positive lock.

ASH PAN: Armco iron; large capacity.

BODY: Heavy Armco polished iron, double seamed and electrically welded.

NICKEL PARTS: Urn base, foot rails, bell draft register, door handles, name plate, top band and urn.

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“OCCIDENTAL”

Series H-H Steel Linings Wood

No.	Size of Body (inches)			Height to Collar	Pipe Collar	Size Pipe	Weight	
	L.	W.	H.				Code	Lbs.
16	16	12	14	24 in.	Reversible	5 in.	Heg.	40
18	18	13	16	26 in.	Reversible	5 in.	Hed	46

Occidental



“OCCIDENTAL”

Series J-H

Steel Linings

Coal or Wood

No.	Size of Body (inches)			Fire Box	Pipe Collar	Size Pipe	Code	Weight Lbs.
	L.	W.	H.					
16	16	12	14	Draw center grate	24 in.	5 in.	Hite	54
18	18	13	16	Draw center grate	26 in.	5 in.	Hiat	60



LHE time has gone by when goods of any kind, no matter how excellent, will sell themselves. Good advertising, backed up by quality and service, is necessary to keep goods moving in large volume and at a good profit. Yet the average business man lacks either the time or the ability to prepare good advertising, and the cost of buying this service from an advertising agency is often prohibitive.

Realizing that this condition exists, and desirous of assisting in every way possible those who handle our products, we have established a complete and efficient advertising service which we gladly offer, absolutely free, to any one handling Occidental stoves, ranges or heaters.

The advertising experts in this department will be pleased to co-operate with our customers in every feasible manner, and outline such advertising campaigns and prepare such advertising copy as will best meet the needs of each respective dealer.

Good printed matter is an important part of any publicity campaign, and we aim to keep you supplied with as much printed matter as you are able and willing to use.

Booklets, of various kinds; pamphlets; post cards; monthly mailing cards; window cards; display signs; newspaper advertisements; electrotypes of our various appliances; slides for picture-show advertising; these are a few of the selling helps we offer. And Occidental advertising matter, like Occidental Stoves, is high-grade—the best that money, brains and experience can produce.

Full details of our advertising service, samples of printed matter, etc., will gladly be submitted on request.

Advertising Literature Sent Gladly on Request—Ask for It



Occidental Handbooks of Heating and Cooking

Occidental dealers are kept constantly supplied with the highest grade of printed matter describing all our various patterns. These six little booklets cover the general divisions of our line—Cast Ranges, Steel Ranges, Combination Ranges and Stoves and Heaters—presenting their merits in a new and original way.

Newspaper Advertisements

We have books showing proofs of newspaper advertisements covering Occidental products. Our Advertising Department will prepare copy on request, covering the personal wants of the individual dealer.

Moving Picture Slides

There's no doubt about the advertising value of slides in the "movies." You just can't help reading them. We furnish a wide variety of attractive slides free of charge with YOUR name prominently displayed upon them.

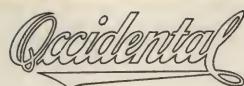
Letters to Prospects

An important part of our advertising service is the writing of strong, personal letters direct to our customers' prospects. Our records show a high percentage of sales that have been made or hastened in this way.

Store and Window Signs

Your own store is full of good advertising space that costs you nothing to buy. We furnish a variety of attractive signs, window trims, etc., which help you to use this space to the best possible advantage.

We Furnish Advertising Cuts Free of Charge



Steiger &
Kerr
Stove and
Foundry
Company

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